

THE BtoB'S
BRIDGE
IN AFRICA
FOR THE WORLD

AFRICA-SPHERES SARL "AFRICA SPHERES" SARL AU CAPITAL DE 2.000.000 FCFA.
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Our **PRODUCT**
SPECIFIC DATA "S-DATA"

**Ask for the Compass on the dynamics, the performance of the Market, and its sectors.
Make your prospection, challenging to actors, whatever their size.**

BY LEADING BY LENGTH, BE ABLE TO KNOW AND FIND WHERE ARE
YOUR REAL OPPORTUNITIES





The Product "SPECIFIC DATA" or « S-DATA », is very appropriate to all your needs of research of macroeconomic and financial data on the sectors of Activities, and when looking for information to enhance your internal databases, and at all if you want to better manage your prospecting work.

YOUR CHOICE

Ask for as many elements as you want on a given sector of activity, adopt the "KYC" approach:

Name of Company,
The Trade Registration number, Main Managers, the Ultimate Beneficial Owners (UBOs)
The main actors of the Sector, the dynamics and the potential risks ...

Widen Your prospection basis

Ask for a listing between at least 15 and at most 500 companies, widen your prospecting base by knowing where you are going to set foot, ask for macro-financial data such as:

Turnover,
The Net Result
Shares / Capitalization of the Sector of Activity
The best Report Equity / Shares or any other key indicator (KPI)

Ask for when you have doubts

**Before you commit when your exposure seems high, ask for an opinion on the financial capacity of your prospect
Take the time, even once the deal concludes to prevent you from a risk of default. Ask for our monitoring.**

Assume The attitude of the CREDIT MANAGER of the FUTURE

**Always get you waking state on the Key Players in your pipeline or your portfolio. If you do not, your competitors will transfer you subjects of concern !
Work, and associate your teams (commercials, finances) and share our conclusions and opinion**



**The Credit Manager
of the Future,
anticipates with
sales teams
« KYC »**

Country ID "Phone Code"	Country name	CENTRAL BANK Activity CODE	CENTRAL BANK Activity MAIN NAME
+225	COTE D'IVOIRE	038 XXX	Business Services
+225	COTE D'IVOIRE	038 XXX	Business Services
+225	COTE D'IVOIRE	035 XXX	Post, telecommunications
+225	COTE D'IVOIRE	024 XXX	Metallurgy, Metalworking

Activity wording	COMPANY NAME
Retail sales, Stores with food predominance	MARSA - SA
Motors and Vehicle Trade	KOULCHI - LTD
Mobile telephony, Internet, and other activities of telecommunication	SERENA MOBILE NETWORK - SA
Manufacture of metal packaging : corks, cans , bottle , pot, etc.	STONES EMBALLAGES - SARL

REGISTRATION NUMBER	CAPITAL = SHARES	TURNOVER	NET RESULT	@SPHERES SCORING





APPENDIX – S-DATA Presentation



(Have a look on the Summary, extraction from the DataBase, where you can make a selection of Sectors interesting to you. Then you can make an order to see the key actors, and other informations you are looking for)

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EXTRACTION FROM THE SECTORS ACTIVE DATABASE - FINANCIAL FIGURES FROM 2014 AND 2015

COTE D'IVOIRE SECTORS FINANCIAL DATABASE / YEARS 2014-2015 in thousand EURO (000 EUR)	Nber of Companies /SECTORS	CAPITALIZATION = Total SHARES End 2015/SECTORS (000 EUR)	TURNOVER 2015 / SECTORS (000 EUR)	TURNOVER 2014 / SECTORS (000 EUR)	NET RESULT 2015 / SECTORS (000 EUR)	NET RESULT 2014 / SECTORS (000 EUR)
Other Tradings	109	75 240,76	2 417 526,35	2 133 367,64	81 628,44	60 225,96
Site preparation and construction of building Equipment or engineering	38	59 522,37	531 705,26	604 483,98	36 840,32	51 855,11
supporting and auxiliary transport	22	73 060,13	579 286,23	532 467,88	90 578,46	86 368,25
Other business services	17	9 507,38	142 363,99	123 744,08	10 704,30	11 796,29
installation and finishing work	13	10 554,05	147 297,60	121 192,21	5 947,64	2 162,62
road transport; transport via pipe	13	29 629,85	100 219,47	107 905,62	2 984,39	5 108,82
Manufacture of other chemicals	9	12 226,58	276 704,51	233 215,08	10 267,80	7 244,09
Manufacture of plastics	9	13 297,15	193 119,20	173 401,18	5 367,77	4 544,93
financial intermediation services	9	1 765 420,66	438 962,60	390 408,47	84 133,30	466 925,15
Telecommunications	8	141 459,86	108 056,22	100 107,37	7 526,43	4 529,09
paper and paperboard industries	6	12 466,24	84 705,72	75 493,14	429,38	457,01
Metallurgy	6	7 508,11	124 034,23	123 652,72	6 730,14	15 990,40
computer-IT activities	6	748,45	28 692,23	29 333,99	952,31	1 818,78
Manufacture of soaps , detergents and cleaning products	5	15 327,22	130 547,29	134 322,84	-2 435,40	-17 281,67
Telecommunications/Telephony + Other Tradings	5	64 411,23	916 377,98	1 429 073,45	61 694,28	121 956,79
Metalwork	4	8 263,01	150 468,80	143 669,27	4 489,06	2 096,17
Trade of vehicles , of accessories and fuel	4	11 112,98	129 125,17	117 089,79	521,37	918,73
Production, transmission and distribution of electricity	3	51 832,67	783 685,94	681 288,49	4 366,73	7 350,68
financial auxiliaries and insurance auxiliaries	3	173 768,59	37 325,45	33 585,96	21 953,05	15 610,89
Public prerogative services	3	2 896,53	57 609,93	55 354,24	19 302,45	16 809,30
Human's Health Activities	3	6 625,45	19 350,88	18 710,85	148,94	1 755,46
lumbering	2	228,67	14 790,45	12 130,33	93,74	-608,99
Extraction of oil / Other Tradings	2	9 601,36	915 681,50	871 832,34	13 233,58	15 183,00
coffee processing	2	12 161,77	260 149,35	208 889,30	5 155,96	5 510,89
dairy industries	2	3 803,60	51 874,90	46 342,70	1 646,74	1 908,45
Manufacture of soft drinks and mineral waters	2	5 122,29	34 689,95	26 283,33	-20 736,93	1 826,14
Manufacture of agro- chemicals	2	3 052,03	22 776,43	21 350,50	335,14	311,22
Rubber Industries	2	33 694,04	102 410,08	102 146,28	9 916,49	7 651,85
Manufacture of mineral products for construction	2	1 084,13	91 767,69	93 068,75	5 274,57	8 111,54
Electrical Devices Manufacturing	2	1 132,70	21 618,50	18 408,99	1 271,38	1 312,88
Collection, purification and distribution of water	2	7 241,33	143 897,40	128 546,34	5 443,93	4 900,05
Production and distribution of gas	2	2 019,99	9 988,60	5 410,15	411,82	153,15

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Repair of personal and household goods	2	647,91	16 173,70	19 755,35	201,15	280,98
Other Property Services	2	152,45	25 976,52	17 539,46	-913,24	151,87
Sanitation, roads and waste management	2	304,90	6 770,09	10 628,36	246,67	379,78
Export banana culture / Export pineapple culture	1	13 395,74	142 551,25	139 154,31	-147,71	-4 122,82
lumbering / Manufacture of wood panels	1	1 524,49	13 697,59	14 725,82	69,80	88,42
Extraction of oil	1	7 427,32	203 333,45	215 119,28	8 438,05	-20 085,16
Production of fish and fish products	1	20 275,72	49 117,91	45 996,62	84,25	39,71
coffee processing, Cacao processing and Other business services	1	381,12	71 518,77	29 648,51	1 122,09	1 279,15
Crude oil and meal	1	31 109,20	177 562,26	196 027,12	-735,89	15 251,76
Other fats	1	457,35	42 230,14	3 893,63	488,18	-356,68
Manufacture of bread, biscuits and pastry	1	5 335,72	92 019,32	87 907,56	1 895,11	387,42
Making pasta / Water transport	1	4 116,12	55 889,36	42 250,45	242,76	491,19
Manufacture of other food products	1	4 423,20	4 619,38	3 564,78	36,55	-101,04
Manufacture of other alcoholic beverages	1	914,69	4 094,26	3 905,17	382,36	628,11
Manufacture of soft drinks and mineral waters/ Other business services	1	0,00	10 711,92	9,94	169,47	-8 048,96
Tobacco Industry	1	6 843,06	138 685,94	185 727,04	14 018,64	9 967,24
textile industries	1	13 438,13	71 283,35	64 594,89	5 989,99	5 888,28
Clothing Industries	1	5 716,84	60 057,66	55 613,77	6 643,10	3 612,43
Publishing, printing and reproduction	1	381,12	6 632,24	6 399,02	271,78	137,74
oil refining	1	59 455,12	1 676 010,37	2 192 496,24	-68 447,57	-168 042,73
Basic Chemical Industries	1	304,90	4 783,05	4 474,83	395,46	303,78
Manufacture of plastics / Other Business Services	1	228,67	4 417,30	3 560,69	79,52	93,85
Manufacture of other transport equipment	1	657,06	7 645,63	7 645,63	206,08	259,74
various industries	1	365,88	35 759,58	24 003,56	520,83	13,81
installation and finishing work / Other Tradings / Indirectly measured financial intermediation service	1	762,25	16 359,49	17 370,22	-2 496,95	50,80
Trade of vehicles , of accessories and fuel / Maintenance and repair of vehicles	1	2 834,43	31 429,87	33 244,93	3 313,86	2 145,37
Agricultural of raw materials and live animals	1	45,73	1 589,47	1 331,46	31,84	23,89
Other Tradings / Telecommunications / computer-IT activities	1	1 829,39	20 758,48	18 489,80	1 689,37	1 565,16
Other Tradings / Other Business Services	1	4,57	3 054,90	3 092,26	442,43	294,31
Maintenance and repair of vehicles	1	2 439,18	30 932,34	39 173,72	7 760,49	10 851,73
Maintenance and repair of vehicles / Other Tradings / Other Business Services	1	611,32	6 540,44	5 685,49	607,64	581,70
Hotels	1	324,72	5 055,63	5 134,21	-144,15	288,32

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rail transport	1	7 622,45	52 611,12	51 435,70	1 758,96	2 413,65
air transport	1	38 112,25	124 333,79	84 833,50	-13 459,35	-21 058,05
financial intermediation services / Property Rental / Other Business Services	1	1 143,37	917,67	899,68	3 025,59	2 758,88
Insurance (excluding Social Security)	1	1 219,59	9 191,31	0,00	249,94	0,00
Property Rental	1	274,69	1 085,66	692,63	130,21	309,49
Recreational, cultural and sporting	1	533,57	66 534,63	55 637,60	2 760,99	2 302,21
Indirectly measured financial intermediation service	1	762,25	2 700,28	2 171,53	116,47	79,82
Export banana culture	1	91,47	5 491,18	587,02	-644,43	-1 621,91
TOTAL (Amounts in 000 EUR)	360	2 860 489	12 366 937	12 590 699	452 578	753 986